

# GAIN A COMPETITIVE EDGE WITH ACCESS TO EXPERIENCED BUSINESS ATTORNEYS FOR A PRESET MONTHLY FEE

Foster Swift's virtual corporate counsel program gives you access to a team of attorneys dedicated to understanding your business, helping you to identify potential problems, and responding to any legal needs that arise — while also eliminating concerns about unexpected invoices.

We know that the success of your business depends on your ability to adapt as you grow and address business structure, contracts, regulatory compliance, employment matters, and tax issues to name a few. We want to provide proactive legal insight so you can remain focused on what you do best. Our strategic advisory team takes a service-oriented, flexible, and empathetic approach to share our insights and expertise.

Engaging in preventive law involves taking a proactive approach to legal issues and identifying potential legal risks before they arise. Here are some steps you can take to engage in preventive law: **1. Conduct a legal audit:** A legal audit involves reviewing your company's contracts, policies, and procedures to identify potential legal risks. This can help you identify areas where you may need to make changes to reduce legal risks.

**2. Stay up-to-date on laws and regulations:** Laws and regulations can change frequently, so it's important to stay informed about any changes that may affect your business. This can involve monitoring legal news and attending industry conferences and seminars.

**3. Train employees on legal issues:** Providing training to employees on legal issues can help them identify potential legal risks and take steps to mitigate those risks. This can include training on topics such as data privacy, discrimination, and harassment.

Our Firm can help you identify potential legal risks and develop strategies to mitigate those risks. We can develop a crisis management plan for you. Even with preventive measures in place, legal disputes can still arise. Developing a crisis management plan can help you respond quickly and effectively to legal disputes, minimizing the impact on your business.

By taking these steps, you can engage in preventive law and reduce the risk of legal disputes and other legal issues. Also, you will be assigned a specific team of legal experts who will be specifically designated legal team - assigned to help you with all of you legal needs.

#### **BENEFITS:**

- A set monthly fee for the year allows you to budget.
- On urgent matters, you have immediate access to a dedicated team of business attorneys that already know your business.
- On General Counsel matters, you are supported by a trusted legal advisor who can proactively contribute to your company's strategy and minimize your risk. This provides continuity of service, and includes an annual legal audit to identify and prioritize legal needs.
- In short, you have all the benefits of your own legal department on call without the salary and overhead.

# **AREAS OF SERVICES INCLUDE:**

- Annual legal audit
- Contract drafting, negotiation & review
- Employee Benefits
- Environmental
- International Trade
- Succession Planning

- Business planning
- Corporate Governance
- Cybersecurity
- Employment Law
- Intellectual Property
- Real Estate

Not included in the fixed monthly fee are the sales and acquisitions of businesses, labor negotiations, patent applications, litigation and special projects (e.g., due diligence, workplace investigations, etc.).

#### **CUSTOMIZED MONTHLY FEES**

Fees are customized to align with your business goals, legal needs, and budget. If you decide within the first 90 days that this program is not a good fit, then you will have the opportunity to cancel your one-year agreement without penalty or further obligation.

## **RECORD OF SUCCESS**

This program already successfully serves manufacturing and service organizations. Here's what our clients have to say:

"We have been using the Virtual Corporate Counsel program for over six years. The change in our mindset in how we include our legal team has resulted in significant improvement in our operations (including compliance), much better employee relations, and fewer litigation matters due to thorough contract review and early legal involvement. There is great comfort in knowing I can pick up the phone and call my attorney to ask questions and not be worried about the bill."

\$100 million Health Care Provider Southeast, Michigan



# **TO GET STARTED, CALL:**

## **MATT FEDOR**

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